



## Crazy new job (EN)

| Vienna | Manager (Manager/Supervisor) | Starting date: Jul 15, 2021 |

### Go Further

At Under Armour, we look for the curious and innovative. Those who want to accelerate their ambitions and create freely and passionately.

As part of our team, you'll work with people ready to help you reach higher, grow your potential, and do more. We value every experience, perspective, and skill. That's how we consistently push boundaries and make the things that make athletes legendary—all while bringing our shared mission of helping everyone in their pursuit of better.

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### Essential Duties & Responsibilities

The Sales Teammate is responsible for generating sales by providing the customer with an exceptional shopping experience. The Sales Teammate maximizes sales by delivering efficient, friendly and knowledgeable service and ensuring the store is neat, clean and well-presented at all times. The Sales Teammate is expected to model Under Armour's Core Competencies and I WILL behaviors in all actions and interactions in order to maintain a positive Teammate and Athlete experience.

- Consistently demonstrate the Under Armour selling standards in order to deliver a positive customer experience and achieve daily sales goals.
- Leverage company tools and technology to confidently provide the customer with product knowledge which will enhance customer engagement and maximize sales.
- Consistently provide support to fellow employees through sharing of knowledge, helping to complete tasks and/or assisting in customer interactions.
- Outfit the customer by suggesting key looks and incorporating latest trends and current promotions based on the customer's individual style.
- Promote awareness and growth of the Under Armour by introducing customers to additional brand channels.
- Perform register sales transactions quickly and accurately in accordance with established cash control procedures and customer service guidelines.
- Ensure return merchandise is restocked to the correct product location on the sales floor; all damaged and defective merchandise is properly labeled and placed in appropriate area at the end of each shift.
- Maintain company brand standards of neat, clean and organized sales floor, cash wrap, fitting room and stockroom to ensure the store environment is safe and presentable for employees and customers.
- Execute efficient and effective handling of all merchandise from shipment processing, floorsets, markdown optimization and replenishment systems while maintaining backroom standards.
- Proactively resolve customer concerns in a manner consistent with company policy, and with customer satisfaction in mind; partner with store leadership team on elevated customer issues.
- Understand and adhere to all company policy and procedures.

## Qualifications (Knowledge, Skills & Abilities)

- Strong verbal and written communication skills specifically with customers, sales leadership team and associates.
- Demonstrated collaborative skills and ability to work well within a team.
- Ability to receive feedback and take action when appropriate.
- Able to stand and move about for extended periods of time with only short rest breaks; reach, bend, stoop, etc. to handle products.
- Available to work a flexible schedule to include evenings, weekends and holidays.
- Ability to handle multiple tasks while working in a fast paced and deadline oriented environment.
- Ability to perform all Essential Job Functions.
- Proficient with technology.

## What we offer

- Paid time off such as PTO, sick days, and vacation days.
- Health insurance.
- Life insurance.
- Dental insurance.
- Vision insurance.
- Retirement benefits or accounts.
- Healthcare spending or reimbursement accounts, such as HSAs, FSAs, and HRAs.
- Long term disability insurance.

## Do you need more info?



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